



*Caterina Harris Earl*  
National Sales Director

## Destination Double!

### SOLID AS A ROCK NATIONAL AREA

#### Double the Cash • Double the Stars • Double the Reds • Double the Director

*"Enlarge the place of your tent, and let the curtains of your habitations be stretched out; do not hold back; lengthen your cords and strengthen your stakes." Isaiah 54:2 ESV*

## Caterina Harris Earl

## National Sales Director

Caterina began Mary Kay in February 1991 while working full-time and pursuing a Master's Degree at USC.

She became a Sales Director in August 1992. She earned over \$5000 in her first month as a Sales Director and became a Fabulous 50's Director.

Caterina picked up her first Pretty and Plush, Most Important No Car Payment, Pink Cadillac as a Super Achiever in November 1992 - just 3 months after becoming a Director! She led her unit to \$347,000 in Retail Sales in their first 11 months as the Cast of Super Stars Unit.

Caterina was crowned Rookie of the Year by the #1 National Sales Director at that time, Shirley Hutton.

She also was Head of her Debuting class of 250 directors. For this incredible accomplishment, Caterina was flown first class to Dallas to teach New Directors and have a private meeting with Mary Kay Ash!!

Caterina has represented the Company in a host of national publications, media and video. She is currently featured in the Start Something Beautiful Magazine which is included in the New Consultant's Starter Kit.

Her most cherished accolade is being nominated as the Company Go Give—the highest honor you can receive in Mary Kay.

Caterina has led her unit to the \$300,000 Circle of Achievement three times, the \$350,000 Circle of Achievement, the \$500,000 Circle of Achievement six times, the \$550,000 Circle of Achievement four times, the \$650,000 Circle of Excellence and the \$700,000 Circle of Excellence in one year—Totaling over \$10 Million worth of skin care!!! She has earned 30 Karats of Diamonds. She loves diamonds. How about you?

Caterina is driving her 13th Free Car and 11th Pink Cadillac, the Pink Cadillac Escalade. She loves her Trophies on Wheels

She has earned World Class Trips to Maui, Hawaii, Stockholm Sweden, Sydney, Australia, Milan, Italy, Private Chartered Cruises to the British Isles, Greek Isles, the 50th Anniversary Trip to Beijing China, London, England, a private chartered cruise to Barcelona, Spain and Lisbon, Portugal and most recently Buenos Argentina, South America. This next year her and her husband will travel on an all expense paid trip to Rome, Italy.

Caterina debuted as one of the top 200 women in our entire company of over 3 Million world wide. She is the 24th African American National Sales Director and the first African American National Sales Director to debut west of Texas.

Her highest combined income is over \$25,000 in one month.

Caterina worked for Mary Kay for 21 years as a single woman with no children. On 12/12/12, at 12:12, she married the man of her dreams - whose cousin is a Mary Kay Sales Director. Everything comes out of the starter kit.

She is proudly married to Dr. Anthony Earl. Caterina loves working in Full-Time Ministry with Anthony planting churches and equipping Pastors and church leaders globally.

Caterina is a college graduate with a degree in Economics and Political Analysis.

She is a National Sales Director of the Solid as a Rock Area and she has earned over \$2 Million in Career Earnings. Please join me in welcoming from Chicago IL and Brentwood, CA - National Sales Director Caterina Harris Earl!